

30th June 2020

ASX Announcement

ETHERSTACK PLC [ASX:ESK]

("Etherstack" or the "Company")

Additional information: Etherstack signs Global Teaming Agreement with Samsung for 4G/5G Public Safety

Etherstack hereby provides additional information in connection with the ASX announcement dated 30 June 2020 titled "Etherstack signs Global Teaming Agreement with Samsung for 4G/5G Public Safety"

1. The Global Teaming agreement sets out the manner in which Etherstack and Samsung collaborate. Etherstack derives revenues from this Global Teaming Agreement in the future when Samsung and Etherstack together supply technology to Samsung's customers.
2. The Global Teaming agreement is expected to have an initial period of 2 years and contains conditions under which the agreement may be extended for a further period of 2 years.

The original announcement is set below.

Etherstack signs Global Teaming Agreement with Samsung for 4G/5G Public Safety

Etherstack plc has entered a global teaming agreement with Samsung Electronics to deliver next generation Mission Critical Push To Talk (MCPTT) over LTE solutions to telecommunications carriers and governments across the globe, utilising Etherstack's digital LMR (Land Mobile Radio) softswitching technologies embedded within Samsung's advanced network solutions.

The partnership combines Etherstack's two decades of experience in digital LMR and Push to Talk softswitching with Samsung's latest mobile network offerings to carriers for public safety communications used by first responders such as police, fire and EMT (ambulance) officers.

Etherstack is the world's leading licensor of wireless technologies for the LMR industry and the Company develops wireless products for the main digital radio communications standards known as APCO P25, TETRA and DMR. Over the past 25 years, over twenty wireless equipment manufacturers have licensed LMR technologies from Etherstack for use in their products.

MCPTT over LTE is an emerging cellular standard that provides public safety grade PTT (Push-To-Talk) solutions within 4G and 5G cellular networks. Demand for MCPTT services and equipment by telecommunications carriers and end user agencies has been steadily growing in the past few years and is expected to rise rapidly over the next 36-48 months.

Samsung Networks is a pioneer in the successful delivery of 4G and 5G end-to-end networks solutions. Its advanced solutions are used by mobile carriers across the globe and Samsung continues to expand its presence in Canada, Japan, Korea, New Zealand, United States and more.

Senior Vice President and Head of Product Strategy, Networks Business at Samsung Electronics, Wonil Roh, said, “We recognised Etherstack’s unique technologies and experience in the global LMR market, so they were the obvious choice to partner with in the MCPTT market. Etherstack’s global footprint in mission critical markets and innovative technologies, as well as its commitment to open standards, will allow us to deliver premier solutions to the world’s mobile carriers for MCPTT”.

Etherstack CEO, David Deacon, said, “Etherstack has been quietly working with Samsung over the past twelve months developing secure and efficient solutions to integrate public safety networks used by first responders to next generation cellular networks. We have thoroughly enjoyed working with this global leader to solve via innovation and existing Etherstack standards-based technology the intractable interoperability problems that have plagued the LMR industry for decades. In Samsung, we have a partner committed to open standards-based solutions for the LMR industry.”

Authorised for release by David Carter

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About Etherstack plc (ASX:ESK):

Etherstack is a wireless technology company specialising in developing, manufacturing and licensing mission critical radio technologies for wireless equipment manufacturers and network operators around the globe. With a particular focus in the public safety, defence, utilities, transportation and resource sectors, Etherstack's technology and solutions can be found in radio communications equipment used in the most demanding situations. The company has R&D facilities in London, Sydney, New York and Yokohama.